

Some testimonials for KING Member:

CIVIL ENGINEERING



Company Steve Parker, Freelance Civil Engineer
Web www.linkedin.com/in/steveparkerciveng
Contact Steve Parker
Tel 07879 821 968
Email brookson5124g@gmail.com

Civil engineering design, consultancy and CAD support. A Chartered Engineer with 20 years' experience, Steve specialises in roads, sewers, sustainable drainage, sewage treatment, flood protection and erosion prevention. A professional, quality service to the engineering and construction industry.

I worked with Steve on a £26m Severn Trent waste water infrastructure project in the West Midlands, Steve was the Lead Designer throughout the life of the project. Steve's expertise and attention to detail proved to be critical in the successful delivery of the scheme, Steve introduced new areas of innovation to the scheme that led to six figure savings and his financial awareness in design proved beneficial to both client and D&B contractor.

Without hesitation I would recommend Steve for any design role, it was a massive loss to my team when Steve moved to Cornwall. Steve's knowledge, attention to detail and all round good character makes him the best in his field. Whoever has Steve working for them can rest assured they have a true asset in their company.

Mark Lasance - Contracts Manager, North Midland Construction

Steve was very much the backbone of this Mouchel team and took the lead in the technical delivery of a wide range of water related projects. Steve has a wide knowledge and ability which meant he could manage the input of other disciplines across many offices to deliver the right solution. He created and maintained strong professional relationships with colleagues in Mouchel and, very importantly, with the client's staff. He understood the limitations of project budgets and supported me in ensuring they were managed effectively. He also showed a great aptitude in passing on his knowledge and skills to more junior members of the team.

Overall having Steve in the team gave me great confidence and reassurance that we were delivering high quality and well managed solutions to our clients.

Ed Jordan - Principal Engineer, Mouchel

Steve Parker is an extremely diligent, professional and focussed individual who puts enormous energy into his work. He is highly conscientious with an extremely successful track record of employment working for major-players within the Water Industry. I have known Steve Parker for more than 15 years and he was placed on several different contract assignments during this period. The references from our clients with whom he worked were exceptional, always painting a picture of Steve as a highly talented engineer and a strong communicator who added value to each assignment that he worked on. Moreover, Steve integrates well with all team members and has an affable nature to complement his strong work ethic and reputation for getting results.

Astrid Warmington - Recruitment Consultant, Beresford Blake Thomas & Randstad

From the initial email enquiry and agreement of work to be done and the dates by which they were needed, Steve has proven himself to be a very professional Engineer, meeting all the requirements ahead of the deadlines agreed. The work involved responding to a number of numerous conditions and overall objection to a planning application, from the Environment Agency and Council's Lead Local Flood Authority. Steve's work was properly considered, report layout clear and concise and addressed everything to the extent that there were no further comments and the objections were removed. I highly recommend Steve (and his company) in undertaking Civil Engineering design work.

Simon Clark CEng MICE

Some testimonials for KING Member:

MAGAZINES FOR BUSINESSES, CHARITIES & CLUBS



Company	Gloss
Web	www.glossmagazines.co.uk
Contact	Victoria Carpenter
Tel	01326 231721
Email	victoria@glossmagazines.co.uk

Want to encourage new and repeat customers with a professionally produced print or digital magazine? Call us at Gloss for a free consultation.

Such fun making The Samphire Club magazine with you and we have had great feedback about it. Just fab! Thank you!"

John Harvey, The Samphire Club

HUGE thanks - we love the magazine!

Amanda Barlow, MD Spiezia Organics

I've just taken a look at the work you have done and I could not be more pleased. The newsletter is just different class, thank you so much.

Terry Mullins, The Reluctant Salesman

Some testimonials for KING Member:

IT SERVICES



Company **CF Systems Ltd**
Web **www.cfsystems.biz**
Contact **Tim Neasom**
Tel **01209 340030**
Email **Tim.Neasom@cfsystems.biz**

CF Systems is a leading supplier of tailored IT support services in the south west and beyond. Our team of highly skilled and experienced engineers provide impartial and professional advice and support with an emphasis on first class customer service.

CF Systems in Redruth has helped me transform an important element of my business; namely video.

I needed to upgrade to a new PC with a graphics card that was fast enough for high quality video work. It also needed to be fit for the audio aspects of my work.

Tim Neason helped me define exactly what I needed and how it could work with my budget. He also guided me through some of the challenges that can present themselves during set-up.

I am very pleased with the computer and how it is performing with Adobe Premier. It means I can edit and render long films quickly.

I would whole-heartedly recommend Tim and CF Systems to anyone who needed any IT systems work carried out for them.

Thank you Tim.

Matthew Clarke, KernowPods Communications

Some testimonials for KING Member:

ARCHITECTURAL SERVICES



Company **D3 Architects**
Web **www.d3architects.co.uk**
Contact **Simon Longworth-Riggs**
Tel **01872 260421**
Email **simon@d3architects.co.uk**

Full range of architectural services and solutions for domestic and commercial clients. D3 Architects have the motto: Design, Delight, Deliver. They get to know you, work with you and look after you. For a complete bespoke service call us today.

I felt compelled to write this testimonial of the work which you have carried out for us in preparing designs and plans for our property extension.

Unlike many architects who approach work with a pre-conceived, standardised opinion, D3 took the time to understand what we wanted from our property, how we wanted to live in it, what feel we wanted, how the flow of the house should be, and what were the most important areas. From this, you designed the changes of the property to reflect our true desires and aims. No item was overlooked (included a site for a very large Christmas tree in the hallway), and the design will enable a transformation from a typically designed property to one incorporating a home office away from the rest of the family area, along with creating the space, freedom, and wow factor in every room.

Once the design was agreed and submitted, we then of course had to deal with planning, a process, which you personally managed on our behalf, and being a great source of comfort, support and guidance when our neighbour opposed our proposal. Your negotiations with the planning department took all the angst and concerns away from us, with the knowledge that you would come to a reasonable solution, which of course you did – and much to our delight.

We are delighted and relieved to have such a knowledgeable and personable architect working for us throughout the build throughout the project.

Jeremy Squibb, Financial Life Planner

We looked to D3 Architects, when in difficult circumstances, we needed to find architects mid-project and at short notice. They did a good job in bringing together numerous elements of what was a complex planning application with the need to coordinate and work with a number of different bodies. Simon also combined his knowledge of our individual needs with his technical expertise in construction and sustainable design to help us ensure environmental responsibility throughout the process.

Andrew Rodda, Rodda's, The Creamery

An excellent service. Thank you.

Mr & Mrs A. St. Agnes

Simon helped us develop our ideas to achieve the results we wanted. Not only did he monitor the design through the various approvals but also when on site, he assisted both ourselves and the builder to achieve the results we wanted.

We are very happy to recommend D3 Architects to anyone who needs good quality service and support from a company that understands and cares for its clients.

Dr & Mrs S. Truro

Some testimonials for KING Member:

LANGUAGE TUITION



Company The English Teacher Ltd
Web www.the-english-teacher.co.uk
Contact Debbie Rogers
Tel 07948 710 094
Email debbie@the-english-teacher.co.uk

Tailored English provision (general, academic, functional skills, pronunciation etc.) to companies who employ overseas staff.

Debbie delivered a fantastic workshop for our translation team, which is made up of young graduates that are non-native English speakers. Debbie gave us some great insights on British culture in the work environment. She introduced techniques like softening, mirroring and how to respond to complaints. I wholeheartedly recommend Debbie to any employer looking to support their international staff with English language and culture training.

Anja Jones, Managing Director, Anja Jones Translation

I studied English in Cornwall for three months. I'm very lucky I met Debbie Rogers, she is the best English teacher I can imagine! She is very professional, highly qualified and a very kind and helpful person. The diversified classes exactly met my needs. The lessons were well structured and perfectly prepared. I have learnt a lot in this short period of time and I can highly recommend Debbie as an English teacher to anyone. I'll come back to Cornwall next year and take lessons with Debbie Rogers again!

Peter Meier, CEO, Sturzenegger Immobilien ag

Some testimonials for KING Member:

IT TUITION FOR THE MATURE & DISABLED



Company Sandy's Solutions
Web www.sandyssolutions.co.uk
Contact Sandy Dale
Tel 01209 890668
Email sandy.dale@sandyssolutions.co.uk

Empowering the mature and disabled in Cornwall with computer/tablet tuition and other tasks enabling them to enhance their lives and overcome loneliness.

Since last April Sandy has been my guide, teacher and solver of laptop problems, with a dose of philosophy thrown in and has supported my first faltering steps along the path to the Aladdin's cave of the Internet.

She has set me up on-line with a provider, and the necessary security system and simple instructions for weekly and monthly checks for viruses. I can now sit down in front of the screen and expect success not failure, and I know that I can get help quickly at the end of the phone or face-to-face in plain English and, if necessary, repeated several times.

I now have an Amazon account and have safely bought three books and use it to access Google to complete crosswords, visit shops, answer questions and find information. I have also learnt how to pay safely online, which I swore I'd never do and was very apprehensive about.

My BBC iPlayer allows me to catch up on programmes I have missed on TV and radio, my main motivation for venturing into the menacing world of the Internet. I can now look at the County Council web site and view planning applications and the County Library Book-list among others.

On reflection, being able to find information in this way have given me back some ability to venture out into the world again, and a sort of mobility. There is much more to discover and I shall need help for some time...so I am thankful that I read Sandy's advertisement and made that first phone call.

RB - 74 year old disabled lady

Sandy keeps alive my passion for photography by letting me progress at my own pace and style, is helpful, flexible and reliable.

VN - 67 year old disabled lady

This is to recommend most highly the work that Sandy Dale has done for the past two months. She has supervised the setting up of new computer equipment and liaising with engineers and other consultants. Her work as a PA and generally and sorting out my online affairs has been outstanding. Now the real work of teaching me to use regular software will commence...

In conclusion, I cannot recommend her highly enough.

DK - 72 year old man

Some testimonials for KING Member:

BUSINESS CONSULTANT

Company	Cornwall Business Solutions
Web	www.cornwallbusinessolutions.co.uk
Contact	Dan Sampson
Tel	07779 650212
Email	dan@cornwallbusinessolutions.co.uk

Business Consultant helping start-up and growing businesses with guidance, advice and support.

From the first moment we met with Dan, we felt comfortable talking to him about the more personal and private aspects of our business. He has always been well prepared for meetings, thought provoking in our conversations, efficient and proactive. He appears genuinely interested in our business, offers excellent customer service and has always delivered promptly. We have no hesitation in highly recommending Dan Sampson, Cornwall Business Solutions

Anna Burt, Director of Exposure Photo Agency

Dan from Cornwall Business Solutions is friendly, professional and helpful! I would recommend his support to anyone. Whether you have an existing business or your looking to get started Dan is the man! Take a look at his website or give him a ring to receive first class advice

Harriet Bratt, Forever Living

I received invaluable business advice and practical help from the team at Cornwall Business Solutions. What could have been a complicated process to grow my business was made simple and straightforward. I look forward to working with them again.

Debbie Rogers, The English Teacher Ltd

Some testimonials for KING Member:

COPYWRITING

**Mark
Nicholson**
Copywriting

Company Mark Nicholson Copywriting
Web www.mnccopywriting.com
Contact Mark Nicholson
Tel 01872 540266
Email mark@mnccopywriting.com

Need a writer? For web pages, press releases, technical literature, brochures and other promotional materials that will increase your sales, call on Mark Nicholson Copywriting.

Mark writes very good copy for a variety of uses, based on a good understanding of technical products. He is creative and reliable; a rare combination.

**Peter Barker, General Manager, Marketing Support (now retired),
Mitsubishi Caterpillar Forklift Europe**

Mark is a highly skilled and articulate copywriter... able to quickly assimilate the most complex information and turn it into precise and polished prose. Importantly, he is as intelligent as he is professional, so the work is delivered on time, on budget and on brief... every time, without fail and without any fuss... because he's one of life's really smashing people. If that weren't enough... if there is a better proofreader in the land I have yet to meet him or her.

John Knowles, Managing Director, The John Knowles Company

Mark has the ability to get things done – often creating order out of chaos. His methodical approach to understanding, interpreting and delivering copy content is first class. He will create work to defined schedules and deadlines and is attentive and thorough in his approach to this work.

Lou Jones, Managing Director, Lou Jones Design

Some testimonials for KING Member:

INDEPENDENT FINANCIAL ADVICE AND LIFE PLANNING

Serenity

Company Serenity Financial Planning
Web www.serenityfp.com
Contact Jeremy Squibb
Tel 01326 352312
Email jeremy@serenityfp.com

We help you to flourish into the life you truly want, and let us figure out how to make your finances fit that life. This is Financial Planning for your life – with a real purpose.

Jeremy takes the time to get to know you well & know what you value in life. As a result, he provides so much more than just financial options, offering true financial advice. Previous Financial Advisors were good at providing me with facts and options but that was it. Jeremy differs in that by taking the time to find out what is important to you, he offers proper advice. He is the only Financial Advisor I've met so far who comfortably answered with a straight forward reply when I asked 'What would you do if you were me?'

Helen, Avon

Not only do I trust Jeremy with my own pensions and investments we also regularly refer Jeremy as our trusted advisor locally for our business at Penna. Jeremy is experienced, approachable and supportive. His advice goes way beyond the financial. He is skilled at looking beyond your immediate financial needs and he is able to facilitate your thoughts around your life goals and aspirations for the future to enable you to achieve them. In my opinion it is very rare to meet an IFA who is so experienced, knowledgeable, emotionally intelligent and willing to go the extra mile to help you to achieve your goals. Jeremy represents what a true, trusted IFA should be!

Louise, Cornwall

In the same way you expect a plumber to be able to fit a tap you expect a financial adviser to know their stuff but Jeremy goes way beyond this. He certainly does know the business of financial planning and has never been unable to answer any question that I have come up with, but more than that he has always been willing to go the extra mile and do things that on the face of it offered him no immediate financial benefit. Added to this his holistic approach to finance; incorporating life planning and an almost magical view of its place in ones life makes working with him a transformational experience. He brings a dry subject to life and I count my self fortunate to have found him.

Terry, Cornwall

Some testimonials for KING Member:

COMMERCIAL PHOTOGRAPHY



Company **Simon Burt Photography**
Web **www.simonburtphotography.co.uk**
Contact **Simon Burt**
Tel **01872 321221**
Email **simon@simonburtphotography.co.uk**

With more than 25 years of experience, Photographer Simon Burt specialises in creating eye catching imagery for the hospitality industry. He shoots interiors and people for many hotels and other accommodation providers mostly in Cornwall and the west of England.

After instructing a marketing agency to re brand the Captains Club Hotel and Spa complete with new logo and a brand new website Simon Burt photography was invited to spend 2 days doing architectural, food and lifestyle shots for the new website. From start to finish Simon was a joy and inspiration to work with covering all requirements in a short space of time. I would not hesitate to recommend him for any work of a similar nature.

Robert Wilson, Operations Director, Captains Club Hotel

Simon has been brought in to shoot a project with DM Orthotics where the object is to capture on video how to measure each section of the human body. The videos need to be clear enough for people across the globe to correctly see how to measure patients for orthotics.

Simon provided a calm and focused studio where everyone could pay attention to the very important detail. Simon also offered constructive suggestions on angles so that each measurement could be clearly seen.

His methodical manner has helped me in my next task of editing all the pieces together. Thank you Simon.

Matthew Clarke, Owner of KernowPods Communications

Simon was brought in at the last moment to produce images for a magazine with a very short deadline. The images were needed by my client, Richfords Fire & Flood, for an article appearing in the Christmas edition of Your Home Magazine.

Simon produced clean images to the style of a homes magazine, plus extras that could be used in the future by Richfords.

My client is particularly thankful that he helped out and made them look so good in a national circulation periodical.

Richfords Fire & Flood are likely to need Simon again soon and will, no doubt, be calling for his services. Thank you.

Matthew Clarke, Owner of KernowPods Communications

Simon was booked to conduct a photographic session at Richfords Fire and Flood in Pool, Cornwall. The brief was to take a selection of stills of people, place and resources to be used in the company's marketing.

He arrived and spent the morning taking the shots needed in a very thorough and methodical way. Some of them needed much patience as the company's technicians had to set up some equipment to mock up how it would be on the site of a drying project.

All the shots produced on site were of an incredibly high quality which will serve the company well as it builds its new website.

Simon suggested that some of the shots would be better if they were taken in the studio. He arranged the session and produced the desired result.

I would always recommend Simon Burt for any professional need for images. Too many people think they have a camera and can manage it themselves. Simon proves again and again the difference between a photograph and a professional image.

Matthew Clarke, Owner of KernowPods Communications

Simon brings with him both professionalism and a superb eye for a great shot. His experience and knowledge has helped to make our buildings look great and he has taken shots that we would not have considered. His understanding of light and how to frame a shot make his work stand out. His photography has helped us to get featured in a national magazine (Build-it, June 2016). His photography impressed the magazine who commissioned him to take further images of the interior for the feature. Simply put, if you need a photographer, call Simon. We are more than happy to recommend him. His level of service is first class.

Simon Longworth-Riggs – D3 Architects

Some testimonials for KING Member:

GRAPHIC AND WEBSITE DESIGN SERVICES



Company **Aawen**
Web **www.aawen.com**
Contact **Adrian Taylor**
Tel **01872 264274**
Email **ade@aawen.com**

Whatever service or product you offer, effective promotion is pivotal to your success. Aawen can help you reach new and existing customers – with impressive results – by using creative design solutions in print and online.

We were looking to refresh our brand and create a new website, we were already quite far down the road with another design firm but we didn't feel that the synergy was right with them or that they understood us. Aawen Design were recommended to us by a supplier and after meeting with Ade we felt confident that they could deliver for us.

We had very vague ideas on what we wanted but needed to be taken by the hand and led down the design path by a knowledgeable guide; this is certainly what we had from Aawen. We were absolutely thrilled with our rebranding which included the logo, corporate colours and stationery and it was completely different to what any of us had envisaged to begin with. We frequently receive compliments on our stationery, particularly our business cards.

The website had been 'under-construction' for years as we couldn't find the look, feel and design we felt the business deserved. Aawen just 'got it'; again they supported us at every step, providing guidance, exploring options and being honest with their opinions. Sam was particularly patient - he had three of us to please, all with differing opinions and I didn't ever feel that we were a nuisance although I'm sure sometimes we were. The new website launched in October and we are all delighted by what has been created - it's uncluttered, visually accessible, informative and easy to navigate.

It's taken almost 10 years and three design companies to find the brand and website that truly represents Dental Precision. Aawen listened to our needs and used their expertise to deliver exceptional results, we would recommend Aawen to anyone (and have).

SW, Dental Precision

SmartCitizen recently embarked upon a journey to reinvent their image. We've done that a couple of times in the past in house but felt the business deserved and needed a more professional and adaptable image.

We chose Aawen Design, having first come across them when we shared offices at a converted barn, based on their port-portfolio of successful clients on their website and friendly attitude.

Throughout the process, all the team at SmartCitizen were delighted with Ade's approach. We're a fussy lot and went back a number of times for subtle tweaks and changes but nothing was too much trouble.

The entire process of creating the new brand (or new employee as Ade likes to call her) was professional and yet fun and enjoyable as well. We've now got a brand we're really proud of and one that can be adapted and used throughout the company.

We've been back several times to get for more advice and to help develop additional things to complement our new brand - thank you!

SB, Smart Citizen

Aawen Design have been one of our most valuable suppliers for over ten years. Aawen have designed our company logo, brochure and web sites and we wouldn't hesitate in recommending them to others. The Aawen team are friendly, approachable and very professional and the quality of their work is second to none. I look forward to working with them for another 10 years!

ME, Interactive Law

As an ever-changing destination, we need to communicate to a broad range of audience on a very regular basis. Working with Aawen has given us the speed of response needed to keep ahead of the game. Their dedication to deliver as been exemplary, understanding us, understanding our briefs and more often than not delivering exactly what we're looking for on first draft. I wouldn't hesitate to recommend them to everyone.

TL, National Maritime Museum Cornwall

Some testimonials for KING Member:

INSURANCE

Company	Mid Cornwall Brokers
Web	www.mcb-insurance.co.uk
Contact	Kirk Razzell
Tel	01208 833056
Email	kirk.razzell@mcbinsurance.co.uk

Independent insurance broker, providing products, services and solutions.

I would like to thank Kirk for sorting out the appropriate Insurance cover for my Vehicle and also the Tradesman Business Cover for Green & Gold Gardening.

Kirk listened to me over several meetings and calls and asked a lot of questions about what tasks the company actually did and ensured that the insurance that Mid Cornwall Brokers offered provided the suitable cover for the best value.

I now know with some peace of mind that I have the right insurance cover.

Michael Wierenga – Green & Gold Gardening

I approached Kirk when my business insurance policy came up for renewal, to see if Mid Cornwall Brokers could offer any cheaper or better alternatives. Kirk undertook a comprehensive review of my cover as well as the renewal premium and concluded that the best course of action for my business would be to continue with my existing policy.

Kirk has dealt with my enquiry openly, honestly and with integrity, for which I am very grateful. He could have offered me a watered-down policy just to get my business, but he did not. Instead, he explained the various elements of my policy, demonstrating complete knowledge of what levels of cover would be appropriate for my business.

His thoroughly professional approach, along with his pleasant, friendly manner, means that I would be more than happy to recommend Kirk and Mid Cornwall Brokers to others in the future.

Steve Parker – Freelance Civil Engineer

I had to organise some liability insurance in a hurry as I was due to work with a large company that demanded proof that I had this cover. I spoke to Kirk Razzell and he asked me all the appropriate questions and went to get a quote for me.

From the time that we first spoke about the insurance to the time that I had it organised, paid for and in receipt of a written schedule, it was only a couple of hours. It was exactly what I wanted and he listened to everything I needed (and didn't need!) and gave me a good price.

I wouldn't hesitate to recommend him to anyone looking for a good deal from a good company.

Sandy Dale – Proprietor of Sandy's Solutions

Some testimonials for KING Member:

HYPNOTHERAPY

Company	Newquay Hypnotherapy
Web	www.newquayhypnotherapy.com
Contact	Adam Pearson
Tel	07775 715672
Email	adam@newquayhypnotherapy.com

Hypnotherapy to help with anxiety, stress, fears, phobias, sleep, depression, confidence, weight, performance, smoking etc.

I first met Adam Pearson from Newquay Hypnotherapy at Newquay Business Club Breakfast a few months ago. He explained that he has just started trading, and was still training in hypnotherapy. Adam let us all know that his sessions until the end of April were free while he was training.

I decided to take Adam up on his offer as I have a terrible fear of spiders. Whenever I see one I freeze and panic. Adam held an initial session to understand what I was there for, and talked about the brain and the process. I received a file from him after we had the initial session which was the relaxation audio.

I went back 3 more times, each time being placed in a sense of relaxation. We discussed a memory I had of a spider, and what I did on that day, and then what I would have liked to have done. I told Adam that I didn't want to kill the spider, I didn't want to touch the spider, but just to be able to move it with a glass and bit of paper.

Fast forward 2 months since the last session. I was in the shower when I noticed a black object climbing up to the shower head. I had an initial moment of shock- this was the first spider I had seen all year. I calmly turned the shower off, got out and reached for my hair gel tube. I used it to pick up the spider and opened the window and let it out. I would not have done that 3 months ago.

Fast forward again 2 weeks. I was, once again, in the shower. I got out and went to dry myself when I caught a glimpse of a black object dangling from my arm. It was another spider. I was once again shocked to see it- this was the second spider in a matter of weeks, and I thought maybe they were now following me. I got over then initial shock quickly and not having anything to put the spider in, and not wanting it to touch me, picked it up by the silk it was dangling from. I opened the bathroom window and released it back to the wild. Perhaps it will visit me again. If it does I won't be afraid.

So, thanks to Adam Pearson at Newquay Hypnotherapy, I have done something twice in a fortnight I would never have been able to do prior to meeting him and having a few sessions with him. Although I didn't pay anything, knowing what I know now, and being able to do what I have just done, I would gladly have paid for the treatment.

Thank you Adam.

Dan Sampson – Director, Cornwall Business Solutions

I went to see Adam because I had a fear of standing up and talking in meetings and my boss wanted me to start giving presentations.

From the first session, Adam made me feel very comfortable and explained how my brain was processing the feelings concerning the fear.

This made so much sense to me and I started to feel that I could actually become comfortable with public speaking.

As the sessions progressed, I felt more at ease with the idea of presenting and then I started to actually get excited about presenting.

Not only did Adam help to turn my fear into excitement, I also found that I was much more relaxed in general and much less likely to rush around.

I would recommend Adam to anyone who needed help with a fear or/and to generally learn to slow down and start to relax.

Cath Roberts – Stockdale Accountants Ltd